



WT PARTNERSHIP

Healthcare Services



“ Having worked with WT Partnership for the past 10 years on various consultancy disciplines, but mostly Quantity Surveying, they provide an excellent service and work tirelessly to protect the interests of the Trust... ”

Sharon Welby
Assistant Director of Estates and Facilities

St George's Healthcare NHS Trust

WT PARTNERSHIP

Established in 1951, WT Partnership is an award-winning international construction Cost and Project Management consultancy which, from our initial base in quantity surveying, has evolved into a multi-disciplinary practice offering a wide range of services and delivering successful cost, time, quality and environmental outcomes for our clients.

With main activity in the UK, mainland Europe, South East Asia, North & Central America and Australasia, we draw on the expertise of more than 1,250 staff operating from over 50 offices worldwide.

WT Partnership has extensive experience of servicing contracts for a diverse range of public sector and commercial clients. We currently work in most, if not all, construction sectors and continue to win commissions for some of the highest profile construction projects in the world. This breadth of experience also allows us to offer specialist and dedicated staff as well as being able to inject innovative and fresh thinking through a cross-fertilisation of ideas and experience.

ABOUT US

- A leading Independent multidisciplinary Practice
- Single point service delivery
- Established since 1951
- 11 offices throughout the UK



A SELECTION OF PROJECTS

- 1 Endoscopy Unit, York
- 2 Royal Liverpool PFI
- 3 MR Linac, Sutton
- 4 Modular Theatres, Leytonstone
- 5 CAMHS Unit, Nottingham
- 6 Nuclear Medicine, Hampstead
- 7 Helipad, Tooting
- 8 Key Workers Accommodation, Grimsby



WT PARTNERSHIP

WORLD WIDE

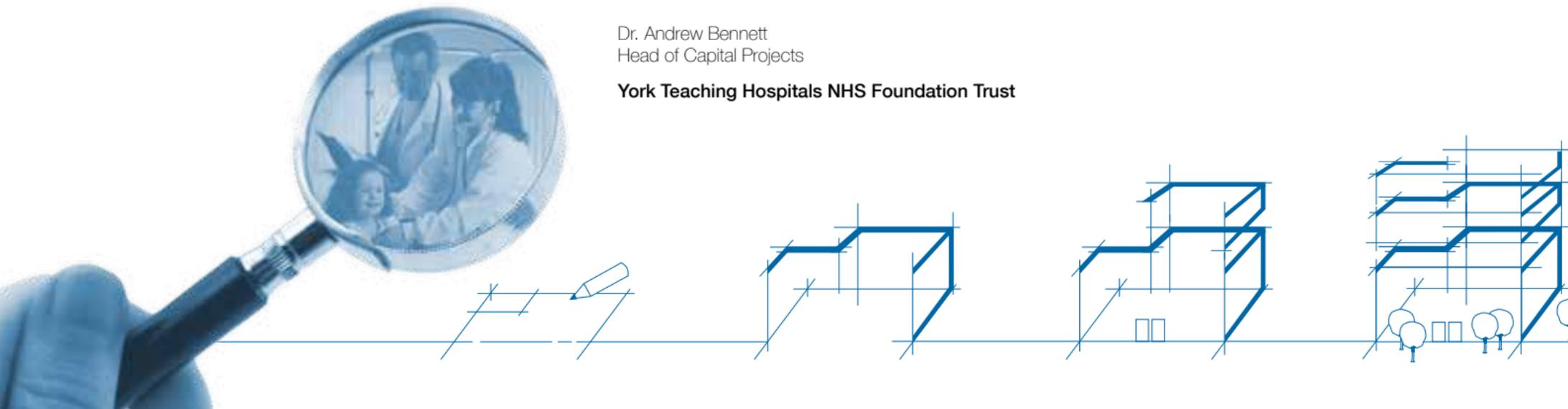
We also have offices in Australia, Canada, China, Germany, Hong Kong, India, Indonesia, Italy, Macau, Malaysia, Mexico, New Zealand, Singapore, Spain, Sweden, Vietnam and USA



“WT Partnership’s Project Management and Cost Advisor services have been extremely efficient and effective providing excellent support to the Trust on all the projects they have been involved in.”

Dr. Andrew Bennett
Head of Capital Projects

York Teaching Hospitals NHS Foundation Trust



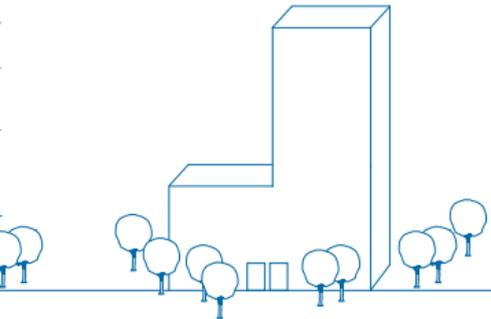
HEALTHCARE

WT Partnership is one of the leading consultancies within the healthcare sector, providing healthcare consultancy services for over 30 years. The healthcare sector is the largest of WT Partnership's UK sectors accounting for 23% of our annual turnover.

Over 90% of our NHS commissions continue to come from repeat business. These long term relationships are extremely important to us and this is reflected by the number of NHS frameworks which we are currently on.

WT Partnership is structured to deliver an industry leading, quality and professional service tailored to each individual project. We have dedicated teams (including those from a clinical and non-clinical background) working exclusively on healthcare schemes and are able to provide experienced resources from within these teams.

As a matter of company policy, all Directors remain actively involved in the technical running of projects. This active Director involvement at every stage of each project is central to what makes us different, ensuring our excellence of know how is rigorously applied, and that clients can be confident that they receive the highest priority.





St George's Helipad

COST MANAGEMENT

Our Cost Management experience in the Health Sector is of over 30 years standing in all sectors of the Health Economy. We are very proud of our longstanding clients - some of whom we have worked with continuously for over 20 years. Our team includes ex-NHS professionals and consists of over 25 dedicated staff and hands on director led teams that work only in the Health Sector and cover all aspects of healthcare including:

- Acute, Mental Health and Primary Care
- Private Healthcare Providers
- Detailed understanding of NHS Business case models, production of OB and FB forms
- Strategic cost advice on all major healthcare service reconfiguration
- All major forms of contract and procurement
- Specialist P21+/P22 Cost Advisors
- Specialist PFI Cost Advisors
- Specialist Cost Advisor for Oncology services
- Specialist M&E QS team
- Value for money and risk management
- Lifecycle costing
- BIM compatibility



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PROJECT MANAGEMENT

Our team of specialist Healthcare Project Managers provide the following services:

- Preparation of Estates Strategies and co-ordination of Development Control Plans for Strategic Estates Partnerships
- Development of clinical briefs including demand and capacity analysis, workflows and models of care
- Preparation of SOCs, OBCs and FBCs
- Preparation of project reports for NHS Commissioners
- Preparation of Project Governance arrangements and update for each project stage
- Appointment of Design Consultants
- Development of project procurement strategy
- Co-ordination of Town Planning and liaison with Statutory Authorities
- Establish Client User Group Workshops to achieve project sign-off at each stage
- Establishment of capital management process and its continual monitoring
- Co-ordination of risk and value management reviews
- Establish regular reporting procedures including highlight reports and exception reports
- Management of tender process and contractor recommendation
- Management of construction works
- Resolution of contractual disputes
- Co-ordination of Post Project Evaluation and benefits realisation process
- Provision of training for project planning



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The Chesterfield Eye Centre

BUSINESS CASE DEVELOPMENT

WT Partnership health consulting has vast experience in developing business cases for investment, taking clients' requirements to develop schemes in line with clinical models of service delivery, national and local policy objectives, financing limits and approval regimes. The two lead Directors have six decades of experience in health, both in consulting roles and management positions within health organisations. We provide:

- Investment Appraisal
- Strategic review & service development
- Performance improvement and cost reduction
- Demand and capacity planning, demographics and catchment analysis



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However, investment appraisal and the development of business cases for capital schemes is at the core of our business. Our Team has carried out scores of projects covering areas such as:

- The development of strategic outline cases, outline business cases and full business cases for capital investment. These will normally be carried out in the “five case” model (strategic, economic, commercial, financial and management) and to HM Treasury Green Book standard
- The assessment and evaluation of business cases
- The development of frameworks for producing, assessing and approving capital schemes

We work across the country with teaching hospital's, DGHs, community and mental health organisations and specialist providers. We have also advised the European Investment Bank on major healthcare investment programmes.



Wrightington Phase 1 P21+

FM CONSULTANCY

Our FM Team provide the following services:

- Strategic Estate and space utilisation and efficiency studies as part of the production of comprehensive Estates Strategies
- Audits of Estates and FM service provision for compliance and service quality
- Benchmarking and valuation of Estates and FM costs to establish whether value for money is being achieved
- Development of Estates and FM delivery strategies for optimising the efficiency of service delivery to support clinical functions
- Core asset management and whole life cost appraisals to direct activity and expenditure towards assets that add value to the Trust



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- Specification and procurement of all Estates and FM services in accordance with the Public Contracts Regulations (OJEU) requirements
- Assistance in outsourcing non-core functions such as OPD pharmacy services
- Establishing Memorandum of Occupation, Service Level Agreements and corresponding Service Charge arrangements for internal and inter-Trust charging for space occupied and services received
- Review and re-negotiation of PFI contracts to enhance value for money against appropriate service delivery standards, scope and hand-back provisions
- Establishing and implementing retail strategies to generate capital and rental income



MEASURED TERM CONTRACTS

WT Partnership provide all of the following services in connection with setting up and administering of Measured Term Contracts (MTC):

- Advice on the suitability and format of an MTC to a prospective client's mode of operation
- Liaison with all client stakeholders; set performance standards; agree PPM regimes if required as part of wider FM strategy
- Prepare specification; select form of contract; prepare tender documentation
- Undertake the PQQ and tender process at national (OJEU) or local level
- Commercially and contractually appraise tenders; make recommendation
- Financial administration to verify contractor's applications for payment; monthly reports of progress against budget, forecast of final cost, month-end and year-end accruals: agree final accounts
- Site check sample of completed works for quantity and quality. Monitor PPM completion of M & E and building fabric as necessary
- Support client decisions on capital investment and planned maintenance programmes
- Set-up and administer contracts for specialist services which fall outside the MTC



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Rotherham Hospital

Image courtesy of Gilling Dod Architects ©2014

RECONSTRUCTING PFI/PPP'S

Treasury guidance encourages health bodies to look at their existing PFI/PPP projects and to explore opportunities to improve the management of projects, to re-negotiate agreements, releasing savings and creating value for money. The challenge is to achieve a 'win-win' scenario; how do you encourage project investors and shareholders to sign up to variations that do not damage their returns, but still generate substantial savings for the Trust?

Our approach facilitates an open discussion to identify and agree variations to the Project Agreement.

- Identify how service specifications and the scope of services can be refined, to maximise value for money and make savings

- Propose the best use of variation mechanisms within the constraints of procurement legislation to achieve the desired results
- Maximise use of existing contractual tools and working with the Trust's managers to make full use of the existing performance regimes and derive maximum benefits from benchmarking and market testing processes
- Review the risk profile of the original deal, potentially taking back a share of risk in return for price reductions and establishing provisions that increase cost transparency



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After an initial scoping meeting to discuss your needs and to identify potential solutions we:

- Review the existing contractual tools available to your team and how to maximise the beneficial use of these
- Undertake a risk analysis and establish where variations may lead to savings for the Trust
- Carry out a review of the service specifications and service delivery

We then undertake an options appraisal with recommendations clearly setting out the means of delivering identified savings, overseeing the agreement of the legal and technical documentation for the variation.





Lilac Ward, Scarborough • First completed P21+ Repeatable Rooms Project

HEALTH & SAFETY

WT Partnership deliver complete and comprehensive Health & Safety Services to many Healthcare Organisations and General and Specialist Areas of the NHS, through our Team of experienced and qualified Health & Safety Professionals.

Many of our Clients engage our experienced team to provide the necessary Client representative presence and advise them on all aspects of their duties. We have a proven track record of delivering above our Clients expectations.



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In addition to our traditional Construction Consultancy Services, we provide in-house Specialist Health and Safety related Services.

- Principal Designer and all other CDM Advisory roles as required under the CDM 2015 Regulations
- Health & Safety Inspections, Auditing and Reporting
- Accident Investigation
- Asbestos Surveying and Management
- Fire Safety and Fire Risk Assessment
- Disability Auditing and DDA Compliance
- Health & Safety Training

Working with a matrix/supply chain of trusted third parties of multi-disciplinary Practices, and Specialist Consultants, Bespoke Disaster and Emergency Management Systems, and Integrated Fire Strategies are provided.

FRAMEWORKS

WT Partnership's current frameworks include:

- Extensive work under the ProCure 22 framework with specific expertise in Trust Advisor roles along with PSCP roles.
- NHS Shared Business Services frameworks for Project Management, Quantity Surveying and Principal Designer in all regions of the UK enabling direct appointments on tendered framework rates
- North West Consortium
- London Procurement Partnership:
 - Cost Advisor
 - Project Management
 - Estates Strategy and Business Case Development
 - FM and Building Operations and Asset Management Consultancy services
- Pagabo
 - Quantity Surveying, Project and Programme Management and Lead Consultant



Contact
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“ I have worked with the WT Partnership team on a number of successful mental health projects. Their advice and support has always been timely and of high quality. The team members are approachable and responsive, and in my professional opinion will always try to ensure that a practical balance is maintained between best value, risk and delivery. ”

Dr. Subramaniam Krishnan Project Director

Surrey and Borders Partnership NHS Foundation Trust

The Royal Liverpool Hospital



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